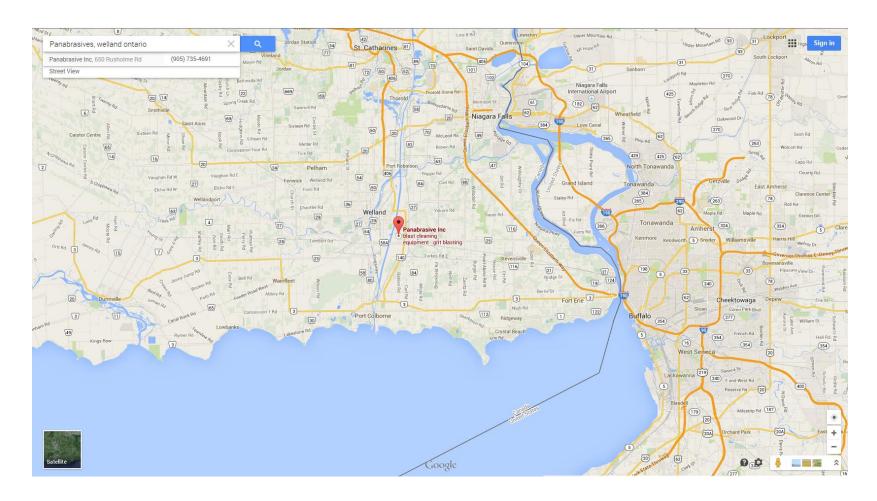
- Pan Abrasive is a producer of steel shot and grit.
- Head office in France with subsidiaries located around the world.
- The North American operations consist of the Welland, Ontario facility and a plant in Bedford, Virginia.
- Each plant employs about 60 people.





Where we are.....







Street View.....







What we do.....

- At both plants we process scrap steel through a 3 phase arc furnace to produce a molten bath then atomize that bath with water
- This product is then separated by shape and size.
- The round product is called shot and the irregulars will be crushed and turned into grit.
- Within each category it will then be separated by size again.
- The product is then dried, hardened, and tempered before packaging





Picture of Shot and Grit......









- Melt shop 3 phase, 8.8MVA transformer with 10 inch carbon electrodes
- Heat treating: natural gas fired rotary furnaces used for drying, hardening and tempering of the product
- Packaging is accomplished by an automated form fill and seal bagging system, manual drumming and super sack.





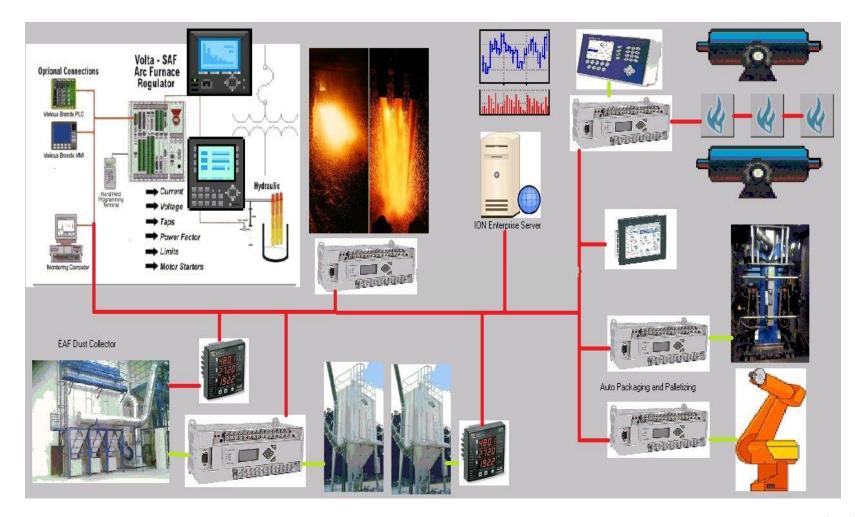
Purpose of the ION.....

- Plant production Visualization
- Report generation
- Historical data





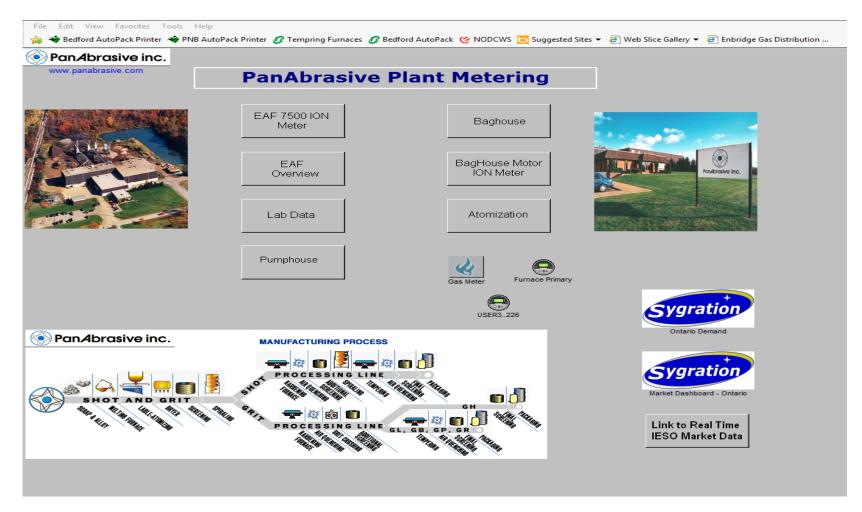
Network at a Glance.....







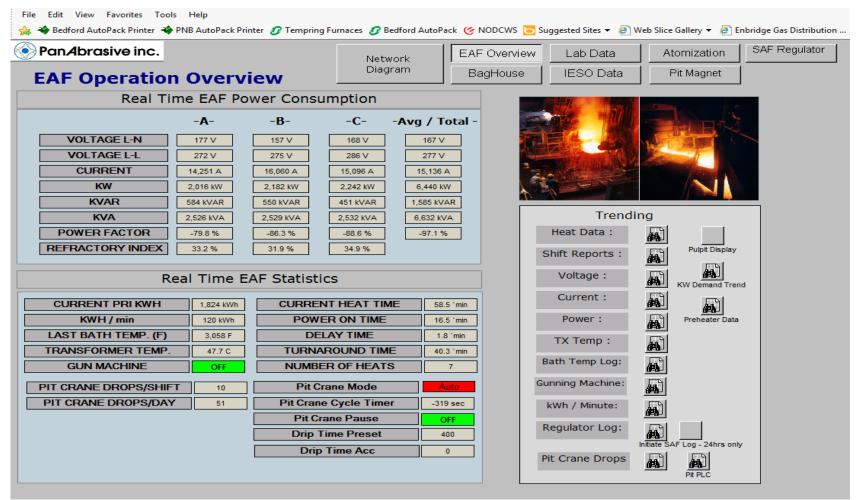
Vista - Network Diagram....







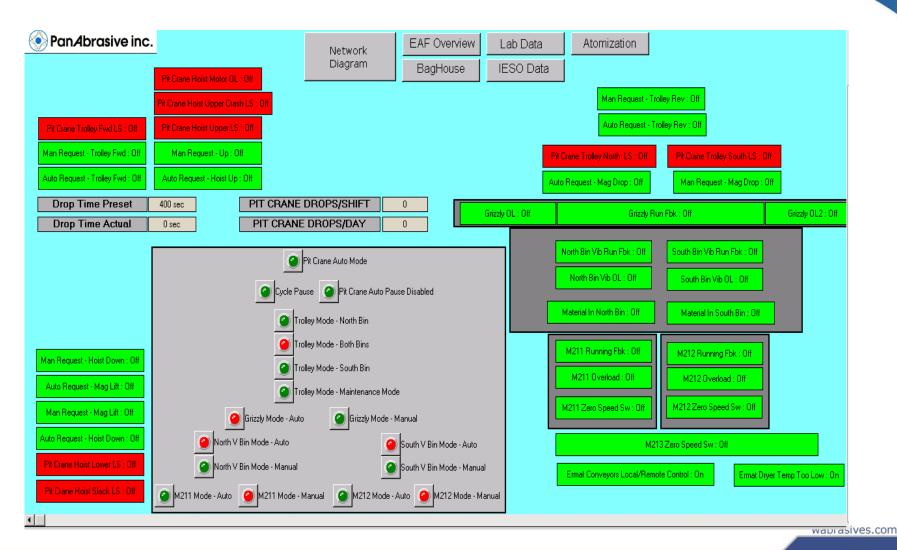
EAF Operations.....







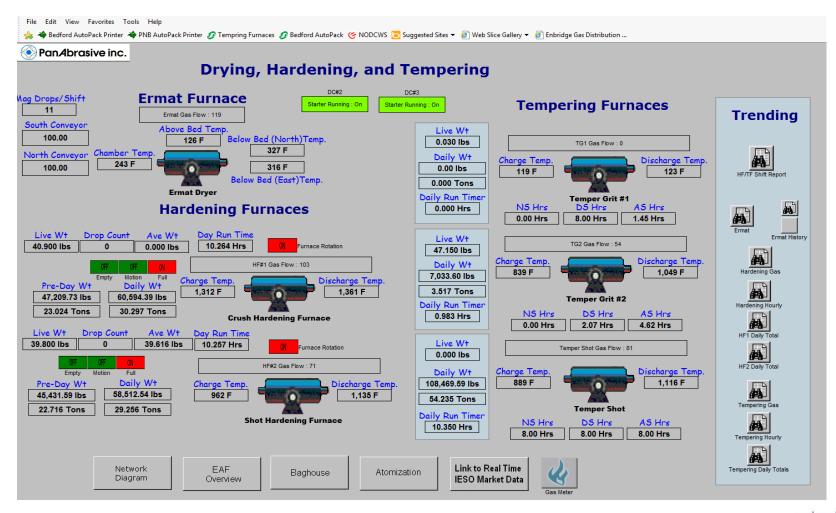
Equipment.. Pit Crane Operations







Lab data....







Drying, Hardening, and Tempering Historical Data...

File Edit View Favorites Tools Help

\$\frac{1}{2} \infty \text{Bedford AutoPack Printer PNB AutoPack PN

HMI.Magelis

Device Diagram Change Date Range

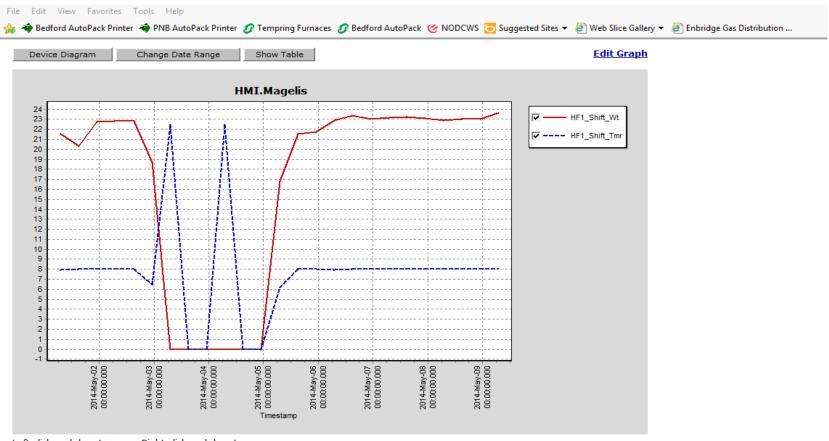
Show Graph

Timestamp	HF1_Shift_Wt	HF1_Shift_Tmr	HF2_Shift_Wt	HF2_Shift_Tmr	TS_Shift_Wt	TS_Shift_Tmr	TG1_Shift_Wt	TG1_Shift_Tmr	TG2_Shift_Wt	TG2_Shift_Tmr
09/05/2014 7:01:01.000 AM	23.605	8.007	22.815	8.000	41.818	8.000	3.587	1.450	0.000	0.000
08/05/2014 11:01:00.000 PM	23.024	8.000	22.716	8.000	41.679	8.000	25.437	8.000	6.621	2.067
08/05/2014 3:01:00.000 PM	23.025	8.000	22.738	8.000	42.419	8.000	16.304	6.200	6.621	2.067
08/05/2014 7:01:00.000 AM	22.867	8.000	18.254	6.417	6.912	1.250	9.053	3.517	0.000	0.000
07/05/2014 11:01:00.000 PM	23.090	8.000	0.000	0.000	0.000	0.000	11.262	3.333	2.815	1.150
07/05/2014 3:01:00.000 PM	23.223	8.000	13.772	4.847	22.798	5.017	17.677	5.217	16.536	5.133
07/05/2014 7:01:01.000 AM	23.138	8.000	21.155	7.646	43.470	8.000	0.861	0.283	16.536	5.133
06/05/2014 11:01:00.000 PM	23.027	8.000	22.831	8.000	42.791	8.000	25.642	8.000	0.000	0.000
06/05/2014 3:01:00.000 PM	23.370	8.000	22.830	8.000	43.156	8.000	15.855	6.150	15.745	6.333
06/05/2014 7:01:01.000 AM	22.899	7.979	22.813	8.007	43.429	8.000	18.576	5.983	15.745	6.333
05/05/2014 11:01:00.000 PM	21.740	7.986	21.946	7.993	42.835	8.000	22.934	7.067	8.305	3.417
05/05/2014 3:01:00.000 PM	21.530	8.000	21.558	8.000	43.541	8.000	8.993	2.800	8.305	3.417
05/05/2014 7:01:01.000 AM	16.773	6.194	12.179	4.514	15.947	2.783	0.000	0.000	0.000	0.000
04/05/2014 11:01:00.000 PM	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
04/05/2014 3:01:00.000 PM	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
04/05/2014 7:01:01.000 AM	0.000	22.438	0.000	22.451	0.000	0.000	0.000	0.000	0.000	0.000
03/05/2014 11:01:00.000 PM	0.000	0.000	0.000	0.000	0.000	0.000	26.532	10.783	0.000	0.000
03/05/2014 3:01:00.000 PM	0.000	0.000	0.000	0.000	71.062	13.250	16.269	6.567	24.907	9.467
03/05/2014 7:01:01.000 AM	0.000	22.438	0.000	22.451	43.063	8.000	16.269	6.567	21.139	7.933
02/05/2014 11:01:00.000 PM	18.669	6.444	18.804	6.444	43.063	8.000	16.269	6.567	21.139	7.933
02/05/2014 3:01:00.000 PM	22.807	7.993	23.299	8.000	43.063	8.000	18.307	6.883	21.139	7.933
02/05/2014 7:01:01.000 AM	22.796	8.000	23.367	8.007	43.056	8.000	14.650	6.050	21.139	7.933
01/05/2014 11:01:00.000 PM	22.760	8.000	23.321	8.000	42.366	8.000	19.072	7.233	21.139	7.933
01/05/2014 3:01:00.000 PM	20.297	7.986	23.302	8.000	41.320	8.000	22.858	6.817	21.139	7.933
01/05/2014 7:01:01.000 AM	21.533	7.965	23.368	8.007	41.306	8.000	10.599	2.983	21.139	7.933





Graphed data....

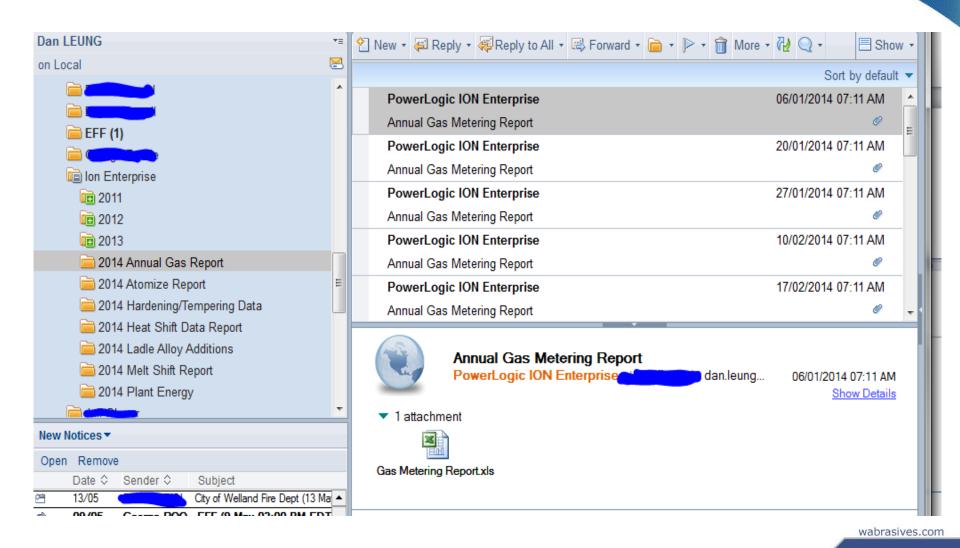


Left-click and drag to zoom. Right-click and drag to pan.





Automated Reports Emailed by the System....







Excel Spreadsheet Report....





Annual Gas Metering Report

01/01/2014 12:00:00 AM - 07/01/2014 12:00:00 AM (Server Local)

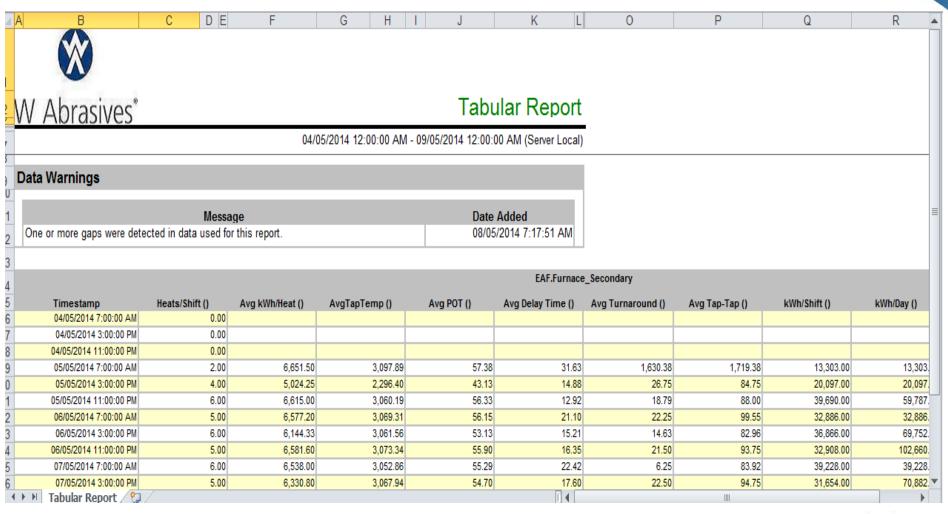
	Gas_Metering.Gas_PLC							
Timestamp	Plant Annual Gas M3	Dryer Annual Gas M3	No.1 HF Annual Gas	No.2 HF Annual Gas	Shot Temper Annual Gas M3 ()	Temper Grit #1 Annual Gas M3 ()	Temper Grit #2 Annual Gas M3 ()	Ladle Preheater Annual Gas M3 ()
02/01/2014 12:00:00 AM	1,407.75	0.00	***	W3 ()	***	0.00	0.00	44.00
03/01/2014 12:00:00 AM				1,361.00			446.00	441.00
04/01/2014 12:00:00 AM	21,718.22	3,572.00	0.00	3,636.00	55.00	706.00	705.00	737.00
05/01/2014 12:00:00 AM	28,293.63	4,651.00	80.00	4,814.00	95.00	1,192.00	803.00	898.00
06/01/2014 12:00:00 AM	29,574.00	4,651.00	80.00	4,814.00	99.00	1,210.00	803.00	919.00

ID: 212f59ce-f59f-4735-b55c-06c75e27c7a6





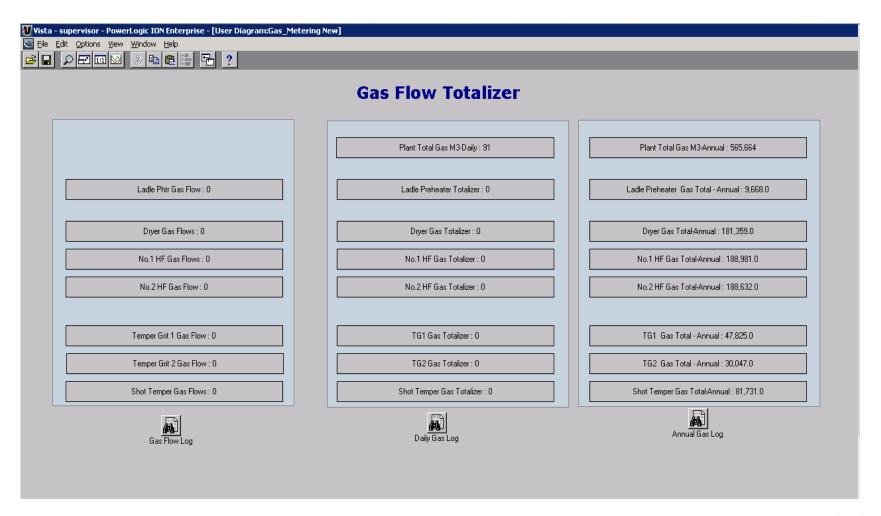
EAF Shift Production Data







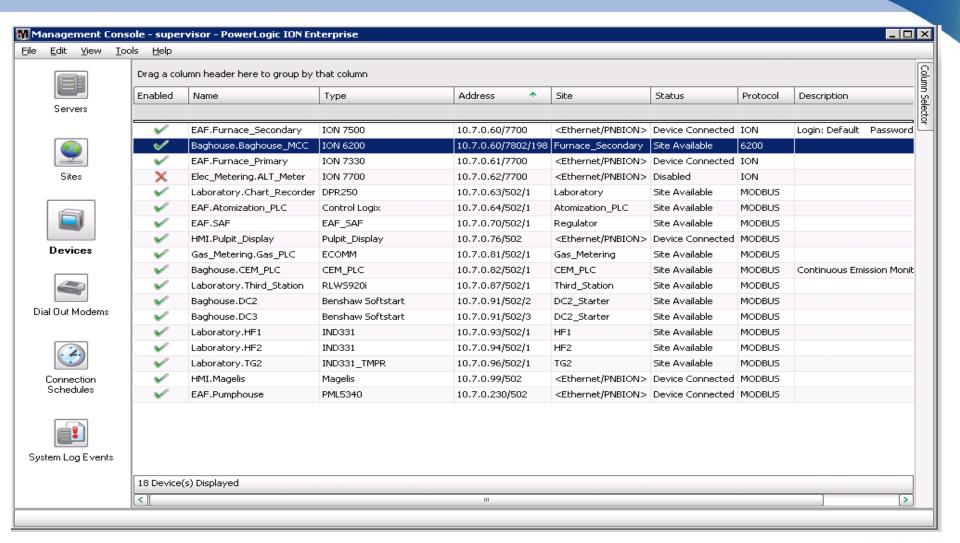
Gas Consumption Log....







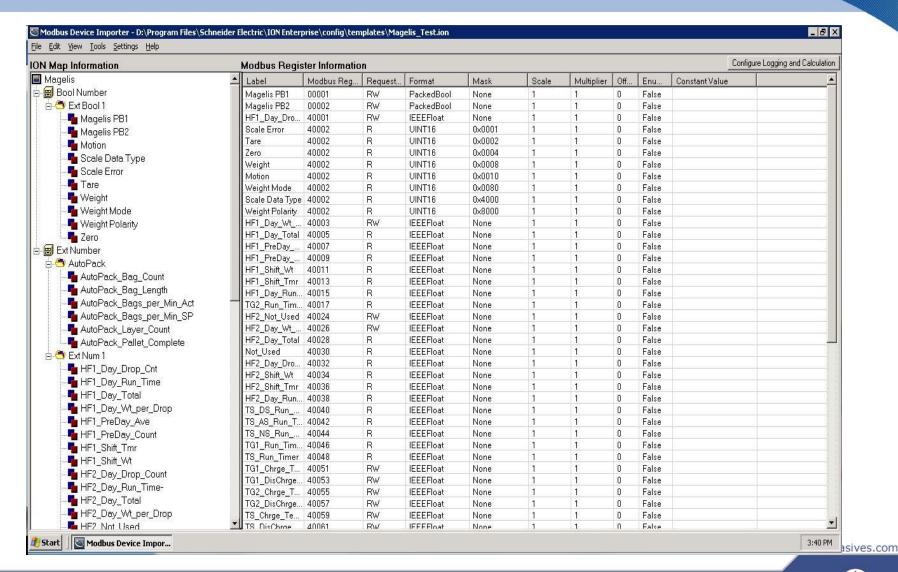
The System.....







Modbus Device Importer







Partial List of Current Device Types

Device ID	Device Type	Display Name	Tree File	Map File	Protocol Name	Translator DLL	
055	COMPACT	Micrologic A Compact	compactNsx.i	compactNsx	MODBUS	xlcompactnsx	
056	COMPACT	Micrologic E Compact	compactNsx.i	compactNsx	MODBUS	xlcompactnsx	-
057	SEPAM10	Sepam Series 10	sepam10.ion	sepam10.xml	MODBUS	xlsepam.dll	
058	SEPAM20	Sepam Series 20	sepam20.ion	sepam20.xml	MODBUS	xlsepam.dll	
059	SEPAM40	Sepam Series 40	sepam40.ion	sepam40.xml	MODBUS	xlsepam.dll	
060	SEPAM48	Sepam Series 48	sepam40.ion	sepam40.xml	MODBUS	xlsepam.dll	
061	SEPAM80	Sepam Series 80	sepam80.ion	sepam80.xml	MODBUS	xlsepam.dll	
062	ControlLogix	Control Logix	CTLX500.ion	CTLX500.xml	MODBUS	xlmod.dll	
063	DPR250	DPR250	DPR250.ion	DPR250.xml	MODBUS	xlmod.dll	
064	ECOMM	ECOMM	GasMtrPLC.ion	GasMtrPLC.xml	MODBUS	xlmod.dll	
065	PM1200	PM1200	pm1200.ion	pm1200.xml	MODBUS	xlmod.dll	
066	DM6200	DM6200	dm6200.ion	dm6200.xml	MODBUS	xlmod.dll	
067	EM5600	EM5600	EM5600.ion	EM5600.xml	MODBUS	xIEM5600.dll	
068	CEM_PLC	CEM_PLC	CEM_PLC.ion	CEM_PLC.xml	MODBUS	xlmod.dll	
073	SAF_Modbus	SAF_Modbus	EAF_SAF.ion	EAF_SAF.xml	MODBUS	xlmod.dll	
077	BSAF_Mod	BSAF_Modbus	BEAF_SAF.ion	BEAF_SAF.xml	MODBUS	xlmod.dll	
087	EAF_SAF	EAF_SAF	EAF_SAF.ion	EAF_SAF.xml	MODBUS	xlmod.dll	
114	FCE_Alloys	FCE_Alloys	Scale_Data.ion	Scale_Data.xml	MODBUS	xlmod.dll	
117	IND331	IND331	IND331_Link	IND331_Link	MODBUS	xlmod.dll	
123	BenshawSo	Benshaw Softstart	Benshaw_Sof	Benshaw_Sof	MODBUS	xlmod.dll	
130	RLWS920i	RLWS920i	RLSW920i.ion	RLSW920i.xml	MODBUS	xlmod.dll	
156	Magelis	Magelis	Magelis_Test	Magelis_Test	MODBUS	xlmod.dll	
157	IND331_TM	IND331_TMPR	IND331_TM	IND331_TM	MODBUS	xlmod.dll	
158	ViewMarq	ViewMarq	ViewMarg.ion	ViewMarq.xml	MODBUS	xlmod.dll	
159	Pulpit_Display	Pulpit_Display	Fce_Display.ion	Fce_Display.x	MODBUS	xlmod.dll	
160	PML5340	PML5340	Pumphouse.ion	Pumphouse.xml	MODBUS	xlmod.dll	
161	AltMeter	Alt Meter	Alt_Meter.ion	Alt_Meter.xml	MODBUS	xlmod.dll	-





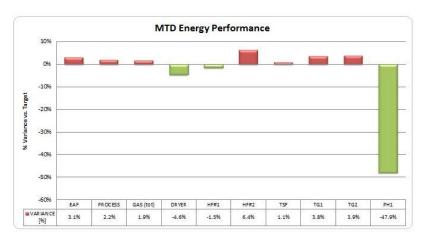
Energy Dashboard Summary

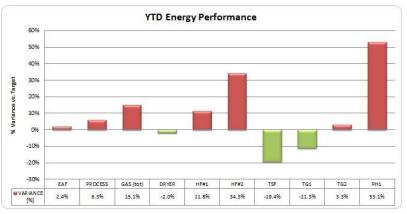
SEPT

	MTD USAGE [KWH/MTON]	TARGET [KWH/MTON]	VARIANCE [%]
EAF	603	585	3.1%
PROCESS	175	171	2.2%
GAS (tot)	606	595	1.9%
DRYER	114	120	-4.6%
HF#1	300	305	-1.5%
HF#2	293	275	6.4%
TSF	167	165	1.1%
TG1	182	175	3.8%
TG2	182	175	3.9%
PH1	1	3	-47.9%

2	n	1	Л

	YTD USAGE [KWH/MTON]	TARGET [KWH/MTON]	VARIANCE [%]
EAF	599	585	2.4%
PROCESS	182	171	6.3%
GAS (tot)	685	595	15.1%
DRYER	118	120	-2.0%
HF#1	341	305	11.8%
HF#2	369	275	34.3%
TSF	133	165	-19.4%
TG1	155	175	-11.3%
TG2	181	175	3.3%
PH1	4	3	53.1%









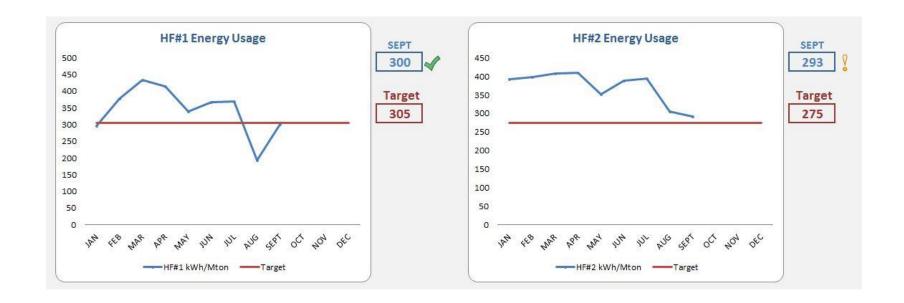
Energy Dashboard - Melting and Drying







Energy Dashboard - Hardening







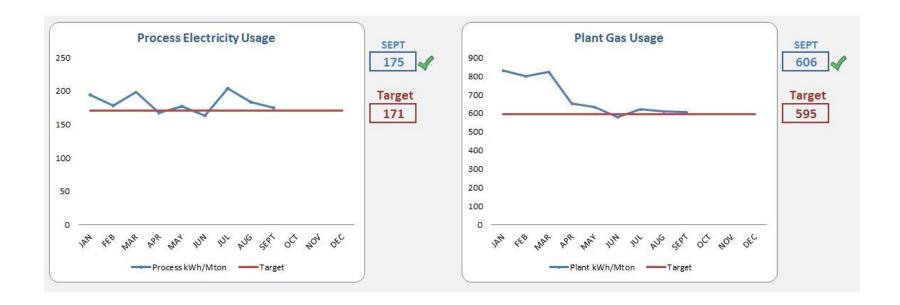
Energy Dashboard - Tempering







Energy Dashboard – Process and Plant







Our finished product....packaged in poly bags









Our Finished Product... Packaged in a Drum Container.





